

Keys to Continued Real Estate Success



Create A Written Business Plan

Your success or failure is tied directly to you doing what you say you will.



Find A Coach Or Mentor

Finding a coach or mentor who will hold you accountable to your goals will put you way ahead of your competitors.



Plan Your Week Ahead

Plan your week in a way that always allows time for prospecting new clients. This should be your #1 priority even after you become successful.



Send An Announcement

Be sure to tell the world where you are & what you are doing. Send an announcement letter using snail mail, email & social media to spread the word.



The More You Learn The More You Earn

Start a learning track today and keep building it throughout your career. Continue training with REMAX University.



Sense of Urgency

Do everything with a sense of urgency. The common trait in all good agents is getting things done quickly and efficiently.



Find New Opportunities

Do all the things that the “established” agents no longer see value in. Hold open houses, use snail mail for marketing, knock on doors, etc.,.



Be Professional

Read and understand the REALTOR® Code of Ethics. Knowing the code will keep you out of harms way.



Sphere of Influence

Get your system down while you have time to do it right. Setting up a sphere of influence & ongoing contact list is vital to your success!



Remember To Have Some Fun

An agent who is passionate about the business and enjoys what they do is unstoppable!



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